Aphabetical Index

A

ACCOUNTING SECTION—
(A. G. A. Meeting) (Nov.) 51

ADVERTISING—
Ads in Art Moderne Dress (Dec.) ... 62
Direct Mail in Gas Company Advertising, The Use of (July) 53
A. G. A. Home Service Gas Appliance Course (July) 81
A. G. A. Meeting of 1929 (Nov.) 25
American Gas Journal Passes Its Seventieth Milestone (July) 27

ASSOCIATION ACTIVITIES—
Accounting Section (A. G. A. Meeting (Nov.) 51
A. G. A. Meeting of 1929 (Nov.) 25
American Gas Association, Report of General Nominating Committee (July) 86
Commercial Section (A. G. A. Meeting) (Nov.) 43
General Sessions (A. G. A. Meeting) (Nov.) 26
Important Technical Papers Feature Canadian Gas Association Meeting (July) 81
Industrial Gas Section (A. G. A. Meeting) (Nov.) 37
Manufacturers' Section (A. G. A. Meeting) (Nov.) 47
Michigan Gas Association Holds Annual Meeting (Aug.) 94
Natural Gas Section (A. G. A. Meeting) (Nov.) 41
New England Regional Gas Sales Conference (July) 78
Pacific Coast Gas Association Convention (Oct.) 110
Publicity and Advertising Section (A. G. A. Meeting) (Nov.) 48
Southwestern Public Service Association Makes Important Changes in Its Constitution (July) 86
Technical Section (A. G. A. Meeting) (Nov.) 30
Women's Meeting (A. G. A. Convention) (Nov.) 53

B

Best Methods of Covering or Coating Pipes to Prevent Corrosion, What Are the (July) 33
Berlin's Gas and Water Exhibition (Aug.) 92

BOOK REVIEW—
American Society of Heating and Ventilating Engineers' Codes (Sept.) ... 70
Handbook of Chemistry and Physics (Sept.) 70
Mechanical Equipment of Buildings, Vol. 1, Heating and Ventilation (Dec.) 68
New Publication of the West Virginia Geological Survey (Dec.) 68
Steam and Gas Engineering (Dec.) ... 68
Steam, Air, and Gas Power (Sept.) .. 70
Steam Turbines (Sept.) 70
Building Better Gas Men (July) 35

C

Canadian Gas Association Meeting, Important Technical Papers Feature (July) ... 81
Case Wherein Exemption Was Not Allowed on Bond Income Tax, A (July) 62
Cement Covering Produces Everlasting Service Pipe (Aug.) 27
Charm and Livability in the Kitchen (Oct.) 45
Chemical Analysis of Gas Purifying Materials (Aug.) 36
Commercial Section (A. G. A. Meeting) (Nov.) 43
Complaint Handling A La Mode (Oct.) .. 58
Concern Serving Delicatessens Economizes with Gas (Sept.) 44
Control of Gas Company Salesmen, Essentials in (Aug.) 62
Cooperative Campaign with Dealers, A (Sept.) 59
Cracking of Oil in the Water Gas Machine (Oct.) 47
Curves Tell the Story, The (Oct.) 75
Customer Communications (Dec.) 32

D

Direct Mail in Gas Company Advertising, The Use of (July) 53

DISTRIBUTION—
Best Methods of Covering or Coating Pipes to Prevent Corrosion, What Are the (July) 33
Cement Covering Produces Everlasting Service Pipe (Aug.) 27
Gas Leakage—The Chemical Way (Oct.) 53
Long Distance Manufactured Gas Transmission (July) 29
Method for Recording the Effectiveness of Pipe Coatings, A (July) 32
Pipe Coating Tests Planned (Aug.) .. 28
Selection of Protection for Proposed Pipe Lines, The (Dec.) 38
Welded "Specials" Aid in High-Pressure Gas Transmission (July) .. 28
Dixie Gas and Fuel Company Increases Volume by Selling the Man, The (Sept.) 60
Do Blue Star Home Exhibits Pay? (Aug.) 60
Drawing Visitors (Dec.) 61

E

Economically Heated Home, An (Oct.) .. 65

EDITORIAL—
Ad Infinitum (Sept.) 23
Better Utilization of Petroleum (July) 24
Carl Auer von Welsbach (Sept.) 25
Convention Eligibles (Aug.) 25
Conventions—Milestones of Industrial Progress (Nov.) 23
Cooking Load, The (Oct.) 39
Customer Habits and Utilization Trends (Oct.) 39
Don't Guess (Aug.) 25
Editorial Reminiscences (July) 27
Educational Cooperation (Aug.) 24
Effect on Other Appliances (Oct.) ... 39
Filling the Breach (Oct.) 40
Forecasting Peak Loads (Sept.) 24
Gas House Heating (Oct.) 40
Gas Man Cooperation in Systematic Fire Surveys (Sept.) 24
Gas Range's Future, The (Oct.) 39
Gas Range Possibilities (Aug.) 24
Gas Refrigeration Possibilities (July).. 23
"Guts" and the Game (July) 24
Helping the Salesman (Sept.) 24
How About Paterfamilias? (Sept.) ... 25
Merchandising Service (July) 24
Optimistic Industry, An (Dec.) 23
Other Considerations (Oct.) 41
Play the Game or Get Out (Oct.) 37
Rates Influence (Oct.) 41
Say It with Capitals (Sept.) 25
Should Gas Rates Be Much Lower? (July) 25
Significant Figures (Oct.) 39
The Way Out (Oct.) 40
Timid Capital (Aug.) 23
Urgent Present Duty of the Gas Industry, An (Dec.) 24
Vacation Reminders (July) 25
What's in a Name? (Aug.) 24

EDUCATIONAL—
A. G. A. Home Service Gas Appliance Course (July) 81
Building Better Gas Men (July) 35
Gas Utilization Technology for the Domestic Salesman—I. Competitive Fuels (Sept.) 46
Gas Utilization Technology for the Domestic Salesman—II. Manufactured and Natural Gas (Oct.) 60
Gas Utilization Technology for the Domestic Salesman—III. Comparative Fuel Costs (Nov.) 59
Gas Utilization Technology for the Domestic Salesman—IV. Capacity of Pipes, Meters and Gas Orifices (Dec. 45
Enthusiasm—Thou Art a Jewel (Aug.) ... 59

EQUIPMENT NEWS—
Automatic Flow Control at 1300 lb. Pressure and 600° F. (Aug.) 72
Barco Lubricating Plug Valves for Gas, Oil and Tar (Dec.) 66
Beaver Grooving Tools for "Victaulic" Joints (Dec.) 66
Bryan Copper Tube Boiler (Dec.) 66
"Cajo" Gas Leak Detector, The (Aug.) 74
"Changeulator," The (Oct.) 92
Columbia Conversion Type Gas Burner (Oct.) 92
Gas Range with Patent Shelves (Aug.) 72
Gil Counter-Balanced Back Pressure Valve, The (Aug.) 72
Industrial and Domestic Safety Pilots (Oct.) 89
New Acetylene Generator, A (Sept.).. 68
New Armstrong Pipe Vises (Oct.) .. 90
New Asphalt Heater and High Speed Trailer Tool Box (Oct.) 91
New Bailey Thermo Hydraulic Feed Water Regulator, The (July) 60
New Dangler Gas Range (Oct.) 91
New Fulton Differential Regulators (Dec.) 66
New Heat Control Device for Gas Ranges (Nov.) 74
New Klixon Safety Pilot (Oct.) 89
New Manometer Is Combined Flowmeter and Pressure Indicator (Aug.) 72
New Oxide Conditioner, A (Nov.) ... 74
New Recording Psychrometers Catalog (Oct.) 90
New Type of Hot Air Gas Fired Furnace (Sept.) 68
New Vulcan an Improved Deep Fat Fryer, The (Nov.) 74
New Vulcan Radiant Surface Broiler (July) 60
Prest-O-Weld Two-Stage Oxygen Regulator (Dec.) 68
Re-Chrome Diaphragm Meter Leather (July) 61
Roper Gas-Fired, Warm Air Furnace (Aug.) 74
Roper Insulated Oven Range (July) .. 60
Stat-Amatic Instrument & Appliance Company Issue Folder Describing Temperature Regulator (Oct.) 92
Time-O-Stat Controls Company Announces a New Type Electric Gas Valve (Oct.) 92
Two New Trucks for Carbic Generators (Oct.) 90
Value of Insulation, The (Oct.) 89
Webb "Slingabout," The (Nov.) 74
Worthington Timken-Equipped Compressors (July) 61
Estimating Future Gas Consumption (Oct.) 69

G

Gas Appliance Displays for the Holiday Season (Dec.) 60
Gas Cock Testing Machine, A (Sept.) 60
Gas Company Is Bound to Enlarge Its Service, When a (Dec.) 63
Gas Company Is Liable for Fires Caused by Employees, When the (Sept.) 64
Gas Company Statistics, Comparative Summary (Aug.) 42
Gas Cooling, Water Requirements for (Aug.) 29
Gas Leakage—The Chemical Way (Oct.).. 53
Gas-Making Costs with Vertical-Chamber Oven, Low (July) 42
Gasoline Content of Natural Gas, Determining (Aug.) 33
Gas Plays an Important Part at the National Metal Exposition (Oct.) 112
Gas Rate Held Not Confiscatory (Aug.) .. 68
Gas Stoves Not a Part of Real Property (Oct.) 86
Gas Utilization Technology for the Domestic Salesman—I. Competitive Fuels (Sept.) 46
Gas Utilization Technology for the Domestic Salesman—II. Manufactured and Natural Gas (Oct.) 60
Gas Utilization Technology for the Domestic Salesman—III. Comparative Fuel Costs (Nov.) 59
Gas Utilization Technology for the Domestic Salesman—IV. Capacity of Pipes, Meters and Gas Orifices (Dec.) 45

GENERAL SESSIONS—
(A. G. A. Meeting) (Nov.) 26
Genuine Gas Service (Aug.) 43

H

HOME SERVICE—
A. G. A. Home Service Gas Appliance Course (July) 81
Charm and Livability in the Kitchen (Oct.) 45
New Home Service Department, The (Oct.) 82
New Home Service Department, The (Nov.) 68

HOUSE HEATING—
Economically Heated Home, An (Oct.) 65

I

INDUSTRIAL—
Concern Serving Delicatessens Economizes with Gas (Sept.) 44

Aphabetical Index

A

ACCOUNTING SECTION—
(A. G. A. Meeting) (Nov.) 51

ADVERTISING—
Ads in Art Moderne Dress (Dec.) ... 62
Direct Mail in Gas Company Advertising, The Use of (July) 53
A. G. A. Home Service Gas Appliance Course (July) 81
A. G. A. Meeting of 1929 (Nov.) 25
American Gas Journal Passes Its Seventieth Milestone (July) 27

ASSOCIATION ACTIVITIES—
Accounting Section (A. G. A. Meeting (Nov.) 51
A. G. A. Meeting of 1929 (Nov.) 25
American Gas Association, Report of General Nominating Committee (July) 86
Commercial Section (A. G. A. Meeting) (Nov.) 43
General Sessions (A. G. A. Meeting) (Nov.) 26
Important Technical Papers Feature Canadian Gas Association Meeting (July) 81
Industrial Gas Section (A. G. A. Meeting) (Nov.) 37
Manufacturers' Section (A. G. A. Meeting) (Nov.) 47
Michigan Gas Association Holds Annual Meeting (Aug.) 94
Natural Gas Section (A. G. A. Meeting) (Nov.) 41
New England Regional Gas Sales Conference (July) 78
Pacific Coast Gas Association Convention (Oct.) 110
Publicity and Advertising Section (A. G. A. Meeting) (Nov.) 48
Southwestern Public Service Association Makes Important Changes in Its Constitution (July) 86
Technical Section (A. G. A. Meeting) (Nov.) 30
Women's Meeting (A. G. A. Convention) (Nov.) 53

B

Best Methods of Covering or Coating Pipes to Prevent Corrosion, What Are the (July) 33
Berlin's Gas and Water Exhibition (Aug.) 92

BOOK REVIEW—
American Society of Heating and Ventilating Engineers' Codes (Sept.) ... 70
Handbook of Chemistry and Physics (Sept.) 70
Mechanical Equipment of Buildings, Vol. 1, Heating and Ventilation (Dec.) 68
New Publication of the West Virginia Geological Survey (Dec.) 68
Steam and Gas Engineering (Dec.) ... 68
Steam, Air, and Gas Power (Sept.) .. 70
Steam Turbines (Sept.) 70
Building Better Gas Men (July) 35

C

Canadian Gas Association Meeting, Important Technical Papers Feature (July) ... 81
Case Wherein Exemption Was Not Allowed on Bond Income Tax, A (July) 62
Cement Covering Produces Everlasting Service Pipe (Aug.) 27
Charm and Livability in the Kitchen (Oct.) 45
Chemical Analysis of Gas Purifying Materials (Aug.) 36
Commercial Section (A. G. A. Meeting) (Nov.) 43
Complaint Handling A La Mode (Oct.) .. 58
Concern Serving Delicatessens Economizes with Gas (Sept.) 44
Control of Gas Company Salesmen, Essentials in (Aug.) 62
Cooperative Campaign with Dealers, A (Sept.) 59
Cracking of Oil in the Water Gas Machine (Oct.) 47
Curves Tell the Story, The (Oct.) 75
Customer Communications (Dec.) 32

D

Direct Mail in Gas Company Advertising, The Use of (July) 53

DISTRIBUTION—
Best Methods of Covering or Coating Pipes to Prevent Corrosion, What Are the (July) 33
Cement Covering Produces Everlasting Service Pipe (Aug.) 27
Gas Leakage—The Chemical Way (Oct.) 53
Long Distance Manufactured Gas Transmission (July) 29
Method for Recording the Effectiveness of Pipe Coatings, A (July) 32
Pipe Coating Tests Planned (Aug.) .. 28
Selection of Protection for Proposed Pipe Lines, The (Dec.) 38
Welded "Specials" Aid in High-Pressure Gas Transmission (July) .. 28
Dixie Gas and Fuel Company Increases Volume by Selling the Man, The (Sept.) 60
Do Blue Star Home Exhibits Pay? (Aug.) 60
Drawing Visitors (Dec.) 61

E

Economically Heated Home, An (Oct.) .. 65

EDITORIAL—
Ad Infinitum (Sept.) 23
Better Utilization of Petroleum (July) 24
Carl Auer von Welsbach (Sept.) 25
Convention Eligibles (Aug.) 25
Conventions—Milestones of Industrial Progress (Nov.) 23
Cooking Load, The (Oct.) 39
Customer Habits and Utilization Trends (Oct.) 39
Don't Guess (Aug.) 25
Editorial Reminiscences (July) 27
Educational Cooperation (Aug.) 24
Effect on Other Appliances (Oct.) ... 39
Filling the Breach (Oct.) 40
Forecasting Peak Loads (Sept.) 24
Gas House Heating (Oct.) 40
Gas Man Cooperation in Systematic Fire Surveys (Sept.) 24
Gas Range's Future, The (Oct.) 39
Gas Range Possibilities (Aug.) 24
Gas Refrigeration Possibilities (July).. 23
"Guts" and the Game (July) 24
Helping the Salesman (Sept.) 24
How About Paterfamilias? (Sept.) ... 25
Merchandising Service (July) 24
Optimistic Industry, An (Dec.) 23
Other Considerations (Oct.) 41
Play the Game or Get Out (Oct.) 37
Rates Influence (Oct.) 41
Say It with Capitals (Sept.) 25
Should Gas Rates Be Much Lower? (July) 25
Significant Figures (Oct.) 39
The Way Out (Oct.) 40
Timid Capital (Aug.) 23
Urgent Present Duty of the Gas Industry, An (Dec.) 24
Vacation Reminders (July) 25
What's in a Name? (Aug.) 24

EDUCATIONAL—
A. G. A. Home Service Gas Appliance Course (July) 81
Building Better Gas Men (July) 35
Gas Utilization Technology for the Domestic Salesman—I. Competitive Fuels (Sept.) 46
Gas Utilization Technology for the Domestic Salesman—II. Manufactured and Natural Gas (Oct.) 60
Gas Utilization Technology for the Domestic Salesman—III. Comparative Fuel Costs (Nov.) 59
Gas Utilization Technology for the Domestic Salesman—IV. Capacity of Pipes, Meters and Gas Orifices (Dec. 45
Enthusiasm—Thou Art a Jewel (Aug.) ... 59

EQUIPMENT NEWS—
Automatic Flow Control at 1300 lb. Pressure and 600° F. (Aug.) 72
Barco Lubricating Plug Valves for Gas, Oil and Tar (Dec.) 66
Beaver Grooving Tools for "Victaulic" Joints (Dec.) 66
Bryan Copper Tube Boiler (Dec.) 66
"Cajo" Gas Leak Detector, The (Aug.) 74
"Changeulator," The (Oct.) 92
Columbia Conversion Type Gas Burner (Oct.) 92
Gas Range with Patent Shelves (Aug.) 72
Gil Counter-Balanced Back Pressure Valve, The (Aug.) 72
Industrial and Domestic Safety Pilots (Oct.) 89
New Acetylene Generator, A (Sept.).. 68
New Armstrong Pipe Vises (Oct.) .. 90
New Asphalt Heater and High Speed Trailer Tool Box (Oct.) 91
New Bailey Thermo Hydraulic Feed Water Regulator, The (July) 60
New Dangler Gas Range (Oct.) 91
New Fulton Differential Regulators (Dec.) 66
New Heat Control Device for Gas Ranges (Nov.) 74
New Klixon Safety Pilot (Oct.) 89
New Manometer Is Combined Flowmeter and Pressure Indicator (Aug.) 72
New Oxide Conditioner, A (Nov.) ... 74
New Recording Psychrometers Catalog (Oct.) 90
New Type of Hot Air Gas Fired Furnace (Sept.) 68
New Vulcan an Improved Deep Fat Fryer, The (Nov.) 74
New Vulcan Radiant Surface Broiler (July) 60
Prest-O-Weld Two-Stage Oxygen Regulator (Dec.) 68
Re-Chrome Diaphragm Meter Leather (July) 61
Roper Gas-Fired, Warm Air Furnace (Aug.) 74
Roper Insulated Oven Range (July) .. 60
Stat-Amatic Instrument & Appliance Company Issue Folder Describing Temperature Regulator (Oct.) 92
Time-O-Stat Controls Company Announces a New Type Electric Gas Valve (Oct.) 92
Two New Trucks for Carbic Generators (Oct.) 90
Value of Insulation, The (Oct.) 89
Webb "Slingabout," The (Nov.) 74
Worthington Timken-Equipped Compressors (July) 61
Estimating Future Gas Consumption (Oct.) 69

G

Gas Appliance Displays for the Holiday Season (Dec.) 60
Gas Cock Testing Machine, A (Sept.) 60
Gas Company Is Bound to Enlarge Its Service, When a (Dec.) 63
Gas Company Is Liable for Fires Caused by Employees, When the (Sept.) 64
Gas Company Statistics, Comparative Summary (Aug.) 42
Gas Cooling, Water Requirements for (Aug.) 29
Gas Leakage—The Chemical Way (Oct.).. 53
Gas-Making Costs with Vertical-Chamber Oven, Low (July) 42
Gasoline Content of Natural Gas, Determining (Aug.) 33
Gas Plays an Important Part at the National Metal Exposition (Oct.) 112
Gas Rate Held Not Confiscatory (Aug.) .. 68
Gas Stoves Not a Part of Real Property (Oct.) 86
Gas Utilization Technology for the Domestic Salesman—I. Competitive Fuels (Sept.) 46
Gas Utilization Technology for the Domestic Salesman—II. Manufactured and Natural Gas (Oct.) 60
Gas Utilization Technology for the Domestic Salesman—III. Comparative Fuel Costs (Nov.) 59
Gas Utilization Technology for the Domestic Salesman—IV. Capacity of Pipes, Meters and Gas Orifices (Dec.) 45

GENERAL SESSIONS—
(A. G. A. Meeting) (Nov.) 26
Genuine Gas Service (Aug.) 43

H

HOME SERVICE—
A. G. A. Home Service Gas Appliance Course (July) 81
Charm and Livability in the Kitchen (Oct.) 45
New Home Service Department, The (Oct.) 82
New Home Service Department, The (Nov.) 68

HOUSE HEATING—
Economically Heated Home, An (Oct.) 65

I

INDUSTRIAL—
Concern Serving Delicatessens Economizes with Gas (Sept.) 44

Industrial Gas Section (A. G. A. Meeting) (Nov.) 37
Industrial Market for Small Gas Fired Boilers, The (July) 40
Modern Plant Supplies the Increasing Demand for Pretzels, A (Dec.) 27
Pressing Machine Boiler, The (Dec.).. 30
Real Industrial Gas Customer, A (Aug.) 34
Temperature Control of Gas-Fired Furnaces as Related to Production Costs (Oct.) 55
Watch the Airports (Sept.) 30
Inspection and Maintenance of Gas Benches (Sept.) 33
Is Business in the Dolefuls with You? (July) 48
It's Harvest Time—for Hustlers (Sept.) .. 50

K

Known to History as the Gas Era (Dec.).. 50

L

LEGAL—

Case Wherein Exemption Was Not Allowed on Bond Income Tax, A (July) 62
Gas Rate Held Not Confiscatory (Aug.) 68
Gas Stoves Not a Part of Real Property (Oct.) 87
When a Gas Company Is Bound to Enlarge Its Service (Dec.) 63
When the Gas Company Is Liable for Fires Caused by Employees (Sept.) 64
Let's Sell More than Merchandise (Dec.).. 59
Long Distance Manufactured Gas Transmission (July) 29
Low Gas-Making Costs with Vertical-Chamber Oven (July) 42
Low-Temperature Carbonization (Dec.) .. 35

M

Manufacturer's Section (A. G. A. Meeting) (Nov.) 47

MANAGEMENT—

Essentials in Control of Gas Company Salesmen (Aug.) 62

MANUFACTURING—

Causes and the Reduction of the Water Content of Tar (Sept.) 40
Chemical Analysis of Gas Purifying Materials (Aug.) 36
Cracking of Oil in the Water Gas Machine (Oct.) 47
Inspection and Maintenance of Gas Benches (Sept.) 33
Low Gas-Making Costs with Vertical-Chamber Oven (July) 42
Low-Temperature Carbonization (Dec.) 35
Mathematical Calculation of the Energy of Flow of Gas, of Injector Action and Gas Speed in Gas Burners (Dec.) 41
Operating Test of the Maclaurin Gas Retort, An (Sept.) 37
Saving Steam Plant Expense by Shooting Baffles (Oct.) 67
Technical Section (A. G. A. Meeting) (Nov.) 30
Thermal First Aid (Aug.) 32
Water Requirements for Gas Cooling (Aug.) 29
Market for Small Gas Fired Boilers, The Industrial (July) 40
Mathematical Calculation of the Energy of Flow of Gas, of Injector Action and Gas Speed in Gas Burners (Dec.) 41
Measuring Temperature of Flue Gases in Tests of Heating Boilers, Errors in (July) 41

MERCHANDISING—

Ad with a Punch, An (Dec.) 53
Always in Order (Aug.) 54
Angel Food (Aug.) 52
Appetizing Season, The (Nov.) 66
Belle Who Isn't so "Dumb," A (Nov.) 68
Big Job Ahead, A (Dec.) 51
Big Question, A (Dec.) 52
Canny Advertising (July) 49
Cash-in on the Food Preservation Movement (Sept.) 51
Chance for Ingenuity, A (Aug.) 54
Checking Up Advertising (Dec.) 51
Clean-Cut Dryer Ad, A (Sept.) 52
Clever Device, A. (Aug.) 53
Cooperative Campaign with Dealers, A (Sept.) 59
Cost of Training Salesmen (Sept.) ... 52
Curves Tell the Story, The (Oct.) 75
Customer's Fourteen Points, The (Dec.) 51
Dixie Gas and Fuel Company Increases Volume by Selling the Man (Sept.) 60
Do Blue Star Home Exhibits Pay? (Aug.) 60
Don't Neglect the Gas Range (Sept.) 53
Double-barrel Work (Aug.) 54
Drawing Visitors (Dec.) 61
Enthusiasm—Thou Art a Jewel (Aug.) 59
Estimating Future Gas Consumption (Oct.) 69
Ever-Present Problem, The (Oct.) ... 80
Friday—Thirteenth (Nov.) 65
Garage Heater Business Is Profitable (Nov.) 66
Gas Appliance Displays for the Holiday Season (Dec.) 60
Gas House Heating (Oct.) 81
Gas Refrigeration Tip (Aug.) 53
Getting Them at the Start (Sept.) ... 51
Good Advice (Aug.) 51
Good Bait (Oct.) 79
Good Effort, A (Dec.) 52
Good Lay-Out Work (July) 51
Good Prescription, A (Nov.) 66
Good Scotch (Aug.) 54
Good Tip, A. (Nov.) 68
Good Work (Sept.) 54
Growing Practice (Aug.) 53
Here's How (Nov.) 68
House Heating Window Display (July) 50
How Canada Does It (July) 52
How Do You Explain This? (Dec.) .. 52
How It Is Done (Sept.) 51
How to Attract Them (Sept.) 52
How to Get Results (Dec.) 52
How to Get Them Out (Sept.) 51
How to Sell Incinerators (Aug.) 52
How to Sell Laundry Equipment (July) 51
Hummer, A. (Oct.) 79
Incinerator Essentials (Sept.) 51
Inexpensive Window Display, An (Nov.) 65
Is Business in the Dolefuls with You? (July) 48
It Can Be Done (Aug.) 51
It's Harvest Time—for Hustlers (Sept.) 50
Known to History as the Gas Era (Dec.) 50
Know Your Stuff (Aug.) 54
Let's Sell More than Merchandise (Dec.) 59
Main Selling Point, The (July) 52
Make Them Look (Oct.) 80
Manufacturers' Ammunition (Aug.) .. 51
Needed—One Degree (Oct.) 80
Never Drive 'Em (Nov.) 68
Organization Responsibility (July) ... 49
Outdoor Advertising (July) 50
Paste This in Your Scrap-Book (Dec.) 52
"Pepping-up the Domestic Load" (Sept.) 63
Plan Book, The (Dec.) 52
Plan's the Thing, The (Sept.) 52
Policy of San Antonio Public Service Company Reveals Successful Practice in Gas Appliance Merchandising (Sept.) 62
Poster Advertising (Sept.) 52
Price Precautions (Dec.) 53
Range Sales to the Tune of $192,000 (Oct.) 78
Reversing the Usual (Sept.) 52
Reviving the Old Pep (Dec.) 52
Roper's Attractive Cut-Out (July) ... 51
Sad Story, A. (Oct.) 80
Same Person, The (Dec.) 53
Satisfying Xmas Gift, A (Dec.) 53
Selling Out-of-Season (Aug.) 52
Selling Three Hundred Gas Ranges in Six Days (Dec.) 54
Shop at Home (Dec.) 52
Show the Customer (Sept.) 53
Speaking of Incinerators (Oct.) 79
Standardization (Aug.) 52
Take the Trouble to Tell Them (Nov.) 64
This Ad Punctures an Old Idea (Dec.) 51
This Should Go Over Big (Aug.) ... 54
This Should Help (Aug.) 51
Trend of the Times, The (Aug.) 46
Try This One (Sept.) 51
Two-for-One Sale (Aug.) 54
Unusual Display, An (July) 59
Up and At 'Em (Oct.) 81
Verbum Sap (Nov.) 66
Window Efficiency (Dec.) 53
Window Trim Materials (Aug.) 53
Method for Recording the Effectiveness of Pipe Coatings, A (July) 32
Michigan Gas Association Holds Annual Meeting (Aug.) 94

N

National Metal Exposition, Gas Plays an Important Part at the (Oct.) 112

NATURAL GAS—

Determining Gasoline Content of Natural Gas (Aug.) 33
Gas Leakage—The Chemical Way (Oct.) 53
Natural Gas Section (A. G. A. Meeting) (Nov.) 41
New Customer, The (Sept.) 27
New England Regional Gas Sales Conference (July) 78
New Home Service Department, The (Oct.) 82
New Home Service Department, The (Nov.) 68
New Use for Gas, A (Sept.) 54

O

Operating Test of the Maclaurin Gas Retort, An (Sept.) 37

P

Pacific Coast Gas Association Convention (Oct.) 110
"Pepping-up the Domestic Load" (Sept.) 63
Pipe Coating Tests Planned (Aug.) 28
Plant Supplies the Increasing Demand for Pretzels, A Modern, (Dec.) 27
Pointed Paragraphs from American Gas Association's Leaders (Oct.) 38
Policy of San Antonio Public Service Company Reveals Successful Practice in Gas Appliance Merchandising (Sept.) 62
Pressing Machine Boiler, The (Dec.) 30
Protection for Proposed Pipe Lines, The Selection of (Dec.) 38
Public or Private Ownership? (Aug.) 39
Publicity and Advertising Section (A. G. A. Meeting) (Nov.) 48

PUBLIC RELATIONS—

Complaint Handling A La Mode (Oct.) 58
Customer Communications (Dec.) ... 32
Genuine Gas Service (Aug.) 43
New Customer, The (Sept.) 27
Purchasing Study Points to Changes (Aug.) 35

R

Range Sales to the Tune of $192,000 (Oct.) 78
Report of General Nominating Committee, American Gas Association (July) 86

S

Saving Steam Plant Expense by Shooting Baffles (Oct.) 67
Scope of a Mighty Industry, The (Oct.) .. 42
Selling Three Hundred Gas Ranges in Six Days (Dec.) 54
Silent Salesmen (Oct.) 86
Southwestern Public Service Association Makes Important Changes in Its Constitution (July) 86

STATISTICS—

Comparative Summary of Gas Company Statistics (Aug.) 42
Scope of a Mighty Industry, The (Oct.) 42

T

Take the Trouble to Tell Them (Nov.) .. 64

TECHNICAL AND GENERAL MISCELLANY—

Assay of Coal for Carbonization Purposes (July) 46
Causes and Means of Reducing Water Content of Tar (July) 46
Controlling Thermal Value of Gas (July) 46
Gas and Air Mixer for High Pressure Work (July) 47
Gas Producer (July) 47
Production and Carburetion of Water Gas (July) 47
Thermal Characteristics and Heat Balance of an Oil Gas Generator (July) 46
Vise for Pipe Work (July) 47
Technical Section (A. G. A. Meeting) (Nov.) 30
Temperature Control of Gas-Fired Furnaces as Related to Production Costs (Oct.) .. 55
Thermal First Aid (Aug.) 32
Trends in Industry, Some (July) 38
Trend of the Times, The (Aug.) 46

U

Unusual Display, An (July) 59
Up the Centuries from Fireplace Cooking (Oct.) 44

W

Watch the Airports (Sept.) 30
Water Content of Tar, Causes and the Reduction of (Sept.) 40
Welded "Specials" Aid in High-Pressure Gas Transmission (July) 28

WINDOW DISPLAY—

Silent Salesmen (Oct.) 86
Window Display Value of a Photograph, The (Aug.) 67
Women's Meeting (A. G. A. Convention) (Nov.) 53

AUTHORS' INDEX

APMANN, A. M.—
Gas Utilization Technology for the Domestic Salesman—I. Competitive Fuels (Sept.) 46
Gas Utilization Technology for the Domestic Salesman—II. Manufactured and Natural Gas (Oct.) 60
Gas Utilization Technology for the Domestic Salesman—III. Comparative Fuel Costs (Nov.) 59
Gas Utilization Technology for the Domestic Salesman—IV. Capacity of Pipes, Meters and Gas Orifices (Dec.) 45

BARNES, JULIUS H.—
Public or Private Ownership? (Aug.) 39

BELL, J. H.—
Industrial Market for Small Gas Fired Boilers, The (July) 40
Pressing Machine Boiler, The (Dec.).. 30

BENNETT, MARTIN T.—
Long Distance Manufactured Gas Transmission (July) 29

BIEMILLER, LAWRENCE E.—
Modern Plant Supplies the Increasing Demand for Pretzels, A (Dec.) 27

BULLARD, J. E.—
Watch the Airports (Sept.) 30

BUNTE, KARL—
Causes and the Reduction of the Water Content of Tar (Sept.) 40

EAST, H. T.—
Complaint Handling a La Mode (Oct.) 58
Customer Communications (Dec.) 32
Genuine Gas Service (Aug.) 43
New Customer, The (Sept.) 27

FISHER, LUELLA M.—
New Home Service Department, The (Oct.) 82
New Home Service Department, The (Nov.) 68

GRAF, S. H.—
Method for Recording the Effectiveness of Pipe Coatings, A (July) 32

HARTOG, JOHN H.—
Drawing Visitors (Dec.) 61
Estimating Future Gas Consumption (Oct.) 69

HEILIGMAN, HAROLD A.—
Chemical Analysis of Gas Purifying Materials (Aug.) 36

HIRSCHFELD, GERHARD—
Berlin's Gas and Water Exhibition (Aug.) 92

HOLLINGS, H.—
Water Requirements for Gas Cooling (Aug.) 29

HUFF, WILBERT J.—
Cracking of Oil in the Water Gas Machine (Oct.) 47

KAUFFMANN, ALFRED—
Some Trends in Industry (July) 38

KRAKE, S. G.—
Editorial Reminiscences—American Gas Journal Passes Its Seventieth Milestone (July) 27

LOGAN, K. H.—
Selection of Protection for Proposed Pipe Lines, The (Dec.) 38

MARTIN, RAY—
Silent Salesmen (Oct.) 86
Window Display Value of a Photograph, The (Aug.) 67

MATLACK, WILLIAM H.—
Is Business in the Dolefuls with You? (July) 48
It's Harvest Time—for Hustlers (Sept.) 50
Known to History as the Gas Era (Dec.) 50
Take the Trouble to Tell Them (Nov.) 64
Trend of the Times, The (Aug.) 46

MERCHANT, A. E.—
Cement Covering Produces Everlasting Service Pipe (Aug.) 27

MOELLER, WILLIAM, JR.—
Best Methods of Covering or Coating Pipes to Prevent Corrosion, What Are the (July) 33

MUNYAN, E. A.—
Gas Leakage—The Chemical Way (Oct.) 53

NEALEY, J. B.—
Concern Serving Delicatessens Economizes with Gas (Sept.) 44

NILES, GLENN H.—
Inspection and Maintenance of Gas Benches (Sept.) 33

NORTH, M. HARLOW—
Do Blue Star Home Exhibits Pay? (Aug.) 60

OBERMEYER, HENRY—
Direct Mail in Gas Company Advertising, The Use of (July) 53

PARKER, LEO T.—
Case Wherein Exemption Was Not Allowed on Bond Income Tax, A (July) 62
Gas Rate Held Not Confiscatory (Aug.) 68
Gas Stoves Not a Part of Real Property (Oct.) 87
When a Gas Company Is Bound to Enlarge Its Service (Dec.) 63
When the Gas Company Is Liable for Fires Caused by Employees (Sept.) 64

PEXTON, S.—
Water Requirements for Gas Cooling (Aug.) 29

PIERSON, E. E.—
Real Industrial Gas Customer, A, (Aug.) 34

PRESTON, GRACE REBMAN—
New Home Service Department, The (Oct.) 82
New Home Service Department, The (Nov.) 68

PRUDHOMME, JASON—
Curves Tell the Story, The (Oct.) ... 75

REBER, B. C.—
Policy of San Antonio Public Service Company Reveals Successful Practice in Gas Appliance Merchandising (Sept.) 62

RILEY, HENRY M.—
Building Better Gas Men (July) 35
Economically Heated Home, An (Oct.) 65

SCHLECHTRIEM, WALTER—
Mathematical Calculation of the Energy of Flow of Gas, of Injector Action and Gas Speed in Gas Burners (Dec.) 41

SEIL, GILBERT E.—
Chemical Analysis of Gas Purifying Materials (Aug.) 36

SERVER, O. B.—
Ads in Art Moderne Dress (Dec.) ... 62
Enthusiasm—Thou Art a Jewel (Aug.) 59

SHERMAN, S. B.—
Low Gas-Making Costs with Vertical-Chamber Oven (July) 42

STOCK, ALVIN M.—
Temperature Control of Gas-Fired Furnaces as Related to Production Costs (Oct.) 55

STODDARD, W. B.—
Selling Three Hundred Gas Ranges in Six Days (Dec.) 54

TERRY, NORMAN B.—
Let's Sell More than Merchandise (Dec.) 59

TUNNELL, CHAS N.—
Dixie Gas and Fuel Company Increases Volume by Selling the Man, The (Sept.) 60
Gas Appliance Displays for the Holiday Season (Dec.) 60

WILLIEN, LEON J.—
Thermal First Aid (Aug.) 32

WOOTEN, JACK—
Cooperative Campaign with Dealers, A (Sept.) 59